

*The Greatest Networker in the World*



*Our Lord Jesus Christ.*

## **Introduction:**

The Greatest Networker in the world without a doubt winning hands down is our Lord Jesus Christ. From the time He started to build His organization until the time He was crucified, it only took 3.5 years and today this organization has over 2 billion and growing. That is to say, a third of the world's population is His downline. Can anyone claim to have an organization as big as His? It is therefore only wise that if you want to be a great Networker, you must learn from the best. In this essay, I will write about how our Lord built His group and only briefly touch on every lesson I learnt from Him. I will refrain or go into the details on the system I teach my organization so that I do not mess with the training of your organization.

## **1/ JESUS KNEW HIS MISSION.**

**A/ JOHN 14:6** Jesus answered, "I am the way and the truth and the life. No one comes to the Father except through me. **7** If you really know me, you will know my Father as well.

**He knew He was the bridge between the sinners and our Great Almighty God.**

**B/ JOHN 14:10** Don't you believe that I am in the Father, and that the Father is in me? The words I say to you I do not speak on my own authority. Rather, it is the Father, living in me, who is doing His work.

**He knew He came to complete the work of God.**

**C/ MARK 10:45** For even the Son of Man did not come to be served, but to serve, and to give his life as a ransom for many."

**He knew He came to pay for our sins so that we can have eternal life.**

## **Lesson:**

**Do you know your mission, the purpose why you join network marketing? What are they?**

Do not be surprised by the number of distributors who join networking without knowing why they signed up. Over the years I have heard reasons like this:

- i/ I signed up because my sponsor is my friend.
- ii/ I signed up to get rid of the pest.
- iii/ I signed up to give the business a try.
- iv/ I like the products, etc,etc,etc.

The above reasons are not going to ever make you a great networker. Why do you think many people join the business and quit just as fast? They do not even know why they signed up. For your information, traditional business people do not start a business venture without knowing why they do so or just to give it a try. If they do, very soon they will be around no more. You too should not join a network business without knowing why or just to give the opportunity a try. If your reason is because you like the products, you are a consumer or, at best, a great retailer and with this reason it is not going to make you a great networker.

### **Story: How come you come**

There was an old Chinese man whose name was “Too old to come”. One day, “Too old to come” took a new wife who was very young and her name was “Too young to come”. A year later, they had a baby and they named him, “How come you come”

Let me help you. Here are some of the reasons or motivations you should think about:

i/ Network marketing may be the only business option available for you and without it you may never ever be able to have a business of your own. Realizing that without network marketing, you may have to work as an employee until you retire should be a great wake up call. Let me remind you that JOB means Just Over Broke. Look at the people around you who work for others their whole working life. Do you like what you see because that is you too if you make the same mistake and take the same route.

ii/ You understand the Law of Leverage, the most important secret to financial independence. If you only work with your own two hands

you normally only have 8 working hours a day. The CEO, of Foxconn, the largest contract manufacturer who makes gadgets for companies like Apple, Dell, and Amazon, Mr. Terry Kuo employs over a million people worldwide. Let us see how many hours he has a day.

You: 8 hours a day.

Mr. Kuo:  $1,000,000 \times 8$  hours a day = 8,000,000 hours a day.

Do you know how many hours you will have in a life time if you work 8 hours a day, 50 weeks a year for 40 years?

$8 \text{ hours} \times 50 \text{ weeks} \times 40 \text{ years} = 80,000$  hours a lifetime vs. Mr. Kuo with 8,000,000 hours a day. Ouch!

It is a fact that all traditional business owners who own their own business can never have a business where they can seriously multiply their time through others. A few employees maybe, but a few hundred or a few thousand is out of their league. Good employees may be promoted to higher positions to help their employers multiply their time in return for a higher salary.

iii/ A business opportunity where you can start part time. Many working people never dare venture into traditional businesses out of fear, as you have to jump in full time right away in most traditional businesses. It is also a fact that most traditional businesses do not let you make money right away.

Even if you do not intend to go into the business full time, I am sure you will agree that extra part time income is a great idea in this very difficult and unstable economic environment today.

iv/ Another great reason may be your love for your spouse and family so you are willing to pay the price so that you can give them a better lifestyle, a mortgage-free home, vacations, better school for the children etc.

v/ What's about things for yourself? A dream home for yourself, vacations whenever and wherever you like, buying things for yourself with out having to look at the price tag, servants to pamper you so no more housework and having to take out the garbage, to eat in any restaurants you love and drive there in your Porsche or

Ferrari or Lamborghini. All because you do not believe in living a mediocre life and is willing to pay the price using this great business call MLM as a vehicle to your dreams. Find what is going to motivate you my Friend.

vi/ What's about doing Networking because you love and enjoy this business and do not want to do anything else. Of course yours truly is also one of them.

**So do you know your mission/purpose/reason why you join network marketing? Unless you know the answer to this question, the rest of the essay may be irrelevant. What are they? Take 5 to 10 minutes to think and write them down before continuing reading the next topic.**

## **2/ JESUS UNDERSTOOD THE IMPORTANCE OF DESIRE, BELIEF AND FAITH.**

**1 JOHN 5:4** For whatever is born of God overcomes the world. And this is the victory that has overcome the world--our faith.

**MATTHEW 21:22** If you believe, you will receive whatever you ask for in prayer."

**MATTHEW 9:29** Then He touched their eyes, saying, "According to your faith let it be to you."

**MATTHEW 8:13** Then Jesus said to the centurion, "Go your way; and as you have believed, so let it be done for you." And his servant was healed that same hour.

**MATTHEW 17:20** So Jesus said to them, "Because of your unbelief; for assuredly, I say to you, if you have faith as a mustard seed, you will say to this mountain, 'Move from here to there,' and it will move; and nothing will be impossible for you.

### **Lesson:**

**You must start by believing and know that doubt is your worse enemy in this business. There are many who desire success but are defeated when they face doubt. Do you believe and have faith in the following:**

**i/ Do you believe you can be successful in this business? Business people do not go into a business believing they will fail.**

**ii/ Do you believe in the products sold by your company? Are the products reasonably priced? Network marketing is a channel to sell goods and services. Network marketing is not a place where we sell marketing plans or sell overpriced products to play the money game.**

**iii/ Do you believe you have joined a good and real Network Marketing company? You cannot be a great networker in a pyramid scheme. Yes, you may be a great pyramid scheme schemer but certainly not a great network marketer. Network marketing is not network gambling where you play the investment game.**

**iv/ Do you believe in the downlines you have sponsored? In my 30 years, I have heard a few idiots telling me something like this: “Eddy, I have sponsored a new downline Mr. “A” but I don’t think he will be successful.”**

**If our Lord did not believe He could heal the sick they brought Him, do you think He will even bother healing them? If He did not believe that He is teaching The Word of Our Almighty God, do you think He will waste His time teaching the multitude?**

**If you have no problem in your belief level, the next verse is very interesting. Do as instructed and the world is yours.**

**MATTHEW 7:7-8** "Ask and it will be given to you; seek and you will find; knock and the door will be opened to you. 8 For everyone who asks receives; he who seeks finds; and to him who knocks, the door will be opened."

**3/ JESUS ALSO UNDERSTOOD THE DANGERS OF WORRIES AND DOUBT.**

**LUKE 8:50** But when Jesus heard it, he answered him, saying, Fear not: believe only, and she shall be made whole.

**MATTHEW 6:32** Only people who don't know God are always worrying about such things. Your Father in heaven knows that you need all of these.

**LUKE 10:41-42** And Jesus answered and said to her, "Martha, Martha, you are worried and troubled about many things.

42 "But one thing is needed, and Mary has chosen that good part, which will not be taken away from her."

**MATTHEW 6:25-34** "Therefore I say to you, do not worry about your life, what you will eat or what you will drink; nor about your body, what you will put on. Is not life more than food and the body more than clothing? 26 "Look at the birds of the air, for they neither sow nor reap nor gather into barns; yet your heavenly Father feeds them. Are you not of more value than they? 27 "Which of you by worrying can add one cubit to his stature?"

**MATTHEW 14:25,28-32** 25 Now in the fourth watch of the night Jesus went to them, walking on the sea. 28 And Peter answered Him and said, "Lord, if it is You, command me to come to You on the water." 29 So He said, "Come." And when Peter had come down out of the boat, he walked on the water to go to Jesus. 30 But when he saw that the wind was boisterous, he was afraid; and beginning to sink he cried out, saying, "Lord, save me!" 31 And immediately Jesus stretched out His hand and caught him, and said to him, "O you of little faith, why did you doubt?" 32 And when they got into the boat, the wind ceased.

## **Lesson:**

**Doubt is a very dangerous enemy. Doubt leads to fear and fear leads to inaction and nothing gets done. Have you noticed that Peter was doing okay until he began to doubt? Please note that it is very hard to try and reactivate a distributor who is consumed with doubt.**

## **4/ JESUS WAS VERY COURAGEOUS.**

**MARK 10:45** For even the Son of Man did not come to be served, but to serve, and to give his life as a ransom for many."

**JOHN 3:16** 16 For God so loved the world, that he gave his only begotten Son, that whosoever believeth in him should not perish, but have everlasting life.

**LUKE 12:4** 4 "And I say to you, My friends, do not be afraid of those who kill the body, and after that have no more that they can do.

## Lesson:

**Jesus knew He would be crucified but that did not stop Him from His work. So get rid of your fear of failure or fear of rejection when you work your business. I promise you one thing: Nobody is going to nail you to a cross for doing network marketing. If they do, I promise you, I will catch the first flight I can to say goodbye to you. The next verse is very useful to remember when you face rejection.**

**MATTHEW 10:14** If anyone will not welcome you or listen to your words, leave that home or town and shake the dust off your feet.

## Lesson:

**When people scorn and reject you, just shake the dust off your feet and move on. Next. Sometimes members of our family and close friends we love may reject us and we feel very discourage. The next verse will help you if you know it happened to our Lord too. Stay focus.**

**MARK 6:1-4** **1** Jesus left there and went to his hometown, accompanied by his disciples. **2** When the Sabbath came, he began to teach in the synagogue, and many who heard him were amazed. "Where did this man get these things?" they asked. "What's this wisdom that has been given him? What are these remarkable miracles he is performing? **3** Isn't this the carpenter? Isn't this Mary's son and the brother of James, Joseph, Judas and Simon? Aren't his sisters here with us?" And they took offense at him. **4** Jesus said to them, "A prophet is not without honor except in his own town, among his relatives and in his own home."

**Another great challenge many distributors faced is when some of their downlines quit. Doubt sets in and many will quit. I got good news for you. It happened to Our Lord too.**

**JOHN 6:66-69** **66** From this time many of his disciples turned back and no longer followed him. **67** "You do not want to leave too, do you?" Jesus asked the Twelve. **68** Simon Peter answered him, "Lord, to whom shall we go? You have the words of eternal life. **69** We have come to believe and to know that you are the Holy One of God."



## Lesson:

From the verse above, it looks like Our Lord's organization had totally collapsed and only 12 of His disciples were left. Did He quit? Of course not! He knew what His mission was. I bet even if the 12 quit, Our Lord will continue His mission. Others may quit but not you. Are you going to let others steal your dreams? You cannot forget that this may be your only business option. When people quit, keep on sponsoring new people. Just make sure your closest leaders believe and stay with you to the end.

## 5/ JESUS TAUGHT ABOUT BUILDING ON A SOLID FOUNDATION.

**MATTHEW 7:24** "Therefore everyone who hears these words of mine and puts them into practice is like a wise man who built his house on the rock. **25** The rain came down, the streams rose, and the winds blew and beat against that house; yet it did not fall, because it had its foundation on the rock. **26** But everyone who hears these words of mine and does not put them into practice is like a foolish man who built his house on sand. **27** The rain came down, the streams rose, and the winds blew and beat against that house, and it fell with a great crash."

**MATTHEW 21:13** "It is written," he said to them, "My house will be called a house of prayer, but you are making it 'a den of robbers.'"

For this topic, I would like to also quote a few verses from the Old Testament for those involved in pyramid schemes.

**PROVERBS 28:19** "A hard worker has plenty of food, but a person who chases fantasies ends up in poverty."

**JEREMIAH 17:11** "The person who gathers wealth by unjust means is like the partridge that broods over eggs but does not hatch them. Before his life is half over he will lose his ill-gotten gains. At the end of his life it will be clear he was a fool."

**PROVERBS 28:20** "The trustworthy person will get a rich reward, but a person who wants quick riches will get into trouble."

**PROVERBS 28:22** "Greedy people try to get rich quick but don't realize they're headed for poverty."

## **Lesson:**

**Join a REAL NETWORK MARKETING COMPANY based on the principle that it is a channel to sell goods and services and not a PYRAMID SCHEME based on playing the money game.**

The foundation of your business is the type of Network Marketing Company you join. When you join a real Network Marketing company based on the principle that it is a channel to sell goods and services, you are building your organization on the rock. Should you make the mistake of building your business in a pyramid scheme company then you are building your foundation on sand and it will one day collapse.

The numbers of leaders who tell stories of how big they were in pyramid scheme companies are a dime a dozen and if you really look at them you know they are poor. We also hear of how some these leaders boast about how they achieve the highest pin levels in the 3 or 5 companies they have joined. It is sad to see they are good builders but do not know how to chose the ground to build on. They built their houses on sand and one after another have collapsed. They do not know the sandy ground they used is not suitable to build a house on. I wonder how many more they can build and see all of them collapse before they get burnt out.

Woe betides those who know. How can they not think about the trail of destruction they have caused to many of the downlines who love and respect them? Network marketing is a business opportunity for many who may have no other options. How can these thieves steal from the unfortunate? They have made MLM into “a den of robbers.”

**Inexperience distributors, be warned. When you are invited to attend a pyramid scheme event you must recognize the wolves in sheep’s clothing. Here is a verse to help you.**

**MATTHEW 15-18-20 15** “Watch out for false prophets. They come to you in sheep’s clothing, but inwardly they are ferocious wolves. **16** By their fruit you will recognize them. Do people pick grapes from thorn bushes, or figs from thistles? **17** Likewise, every good tree bears good fruit, but a bad tree bears

bad fruit. **18** A good tree cannot bear bad fruit, and a bad tree cannot bear good fruit. **20** Thus, by their fruit you will recognize them.

**Oh! By the way, are you a wolf in sheep's clothing yourself?**

**PLEASE READ 1 TO 5 AGAIN BEFORE CONTINUING TO READ THE REST OF THE ESSAY. GET YOUR HEAD STRAIGHT FIRST ON THE FIRST 5 POINTS OR ELSE, READING THE REST OF THE ESSAY MAY BE A WASTE OF YOUR TIME.**

**6/ JESUS STARTED BY SPONSORING WIDE VERY QUICKLY.**

**Matthew 4:18** As Jesus was walking beside the Sea of Galilee, he saw two brothers, Simon called Peter and his brother Andrew. They were casting a net into the lake, for they were fishermen. **19** "Come, follow me," Jesus said, "and I will send you out to fish for people."

**Matthew 4:21** Going on from there, he saw two other brothers, James son of Zebedee and his brother John. They were in a boat with their father Zebedee, preparing their nets. Jesus called them, **22** and immediately they left the boat and their father and followed him.

**Matthew 9:9** As Jesus went on from there, he saw a man named Matthew sitting at the tax collector's booth. "Follow me," he told him, and Matthew got up and followed him.

**Matthew 10:2** These are the names of the twelve apostles: first, Simon (who is called Peter) and his brother Andrew; James son of Zebedee, and his brother John; **3** Philip and Bartholomew; Thomas and Matthew the tax collector; James son of Alphaeus, and Thaddaeus; **4** Simon the Zealot and Judas Iscariot, who betrayed him.

Please note the following.

i/ Jesus sponsored 4 disciples in one day. Peter, Andrew, James and John.

ii/ In between Matthew the tax collector he sponsored Philip, Bartholomew and Thomas.

iii/ Then James son of Alphaeus, Thaddaeus, Simon the Zealot and Judas Iscariot.

He completed His group of 12 disciples in no time at all.

**Lesson:**

**Learn how to conduct opportunity meetings and start sponsoring immediately. Sponsor fast and wide.**

The most common mistake made by many distributors is sponsoring too slowly and only sponsoring 1 or 2 front lines hoping that these downlines will do the rest. You must sponsor wide very quickly. Jesus sponsored 4 disciples in one day. What's about at least sponsoring 4 frontlines in your first month? If you can do more than 4 please go ahead but not less. Can I also challenge you to sponsor 12 frontlines in less than 6 months?

**Lesson:**

**You must sponsor wide. Sponsoring 1 or 2 people is that attitude of distributors who hope to find a money tree to make them rich. To them, MLM is like playing the lottery to try their luck. They are not really serious or committed to the business and are normally a bunch of lazy people. Enjoy the business and make sponsoring a natural and enjoyable thing because you are helping people who need this business.**

**Story: Your legs must be wide.**

A very beautiful lady downline asked her male upline, "How can I make a lot of money in network marketing." The upline answered, "Your legs must be wide." She slapped him.

**JOHN 7:24** Stop judging by mere appearances, but instead judge correctly."

**Luke 20:17** Jesus looked directly at them and asked, "Then what is the meaning of that which is written: "The **stone** the builders rejected has become the **cornerstone**'?"

**Lesson:**

**Do not judge your prospects.**

Have you noticed the first four disciples, Simon (who is called Peter) and his brother Andrew; James son of Zebedee, and his brother John all were but fishermen?

Note: He even sponsored Judas Iscariot whom He knew would betray Him. Please do not judge your prospects as to who is suitable or who is not. Sponsor everyone.

## **7/ JESUS WENT EVERYWHERE WITH HIS DISCIPLES TO SPONSOR OTHERS.**

**MARK 1:38** Jesus replied, “Let us go somewhere else—to the nearby villages—so I can preach there also. That is why I have come.” **39** So he traveled throughout Galilee, preaching in their synagogues and driving out demons.

**MARK 2:1-2** A few days later, when Jesus again entered Capernaum, the people heard that he had come home. **2** They gathered in such large numbers that there was no room left, not even outside the door, and he preached the word to them.

**MARK 2:13-14** **13** Once again Jesus went out beside the lake. A large crowd came to him, and he began to teach them. **14** As he walked along, he saw Levi son of Alphaeus sitting at the tax collector’s booth. “Follow me,” Jesus told him, and Levi got up and followed him.

**MARK 3:1-2** **1** Another time Jesus went into the synagogue, and a man with a shriveled hand was there. **2** Some of them were looking for a reason to accuse Jesus, so they watched him closely to see if he would heal him on the Sabbath.

**MARK 3:7-8** **7** Jesus withdrew with his disciples to the lake, and a large crowd from Galilee followed. **8** When they heard about all he was doing, many people came to him from Judea, Jerusalem, Idumea, and the regions across the Jordan and around Tyre and Sidon.

### **Lesson:**

**I have just used the first few verses in the Book of Mark to show you Our Lord’s schedule, where He went and how hard He work. Go to the people. Do not just wait for your downlines to bring the people to you.**

If you read the Bible, you can notice Jesus went everywhere: The marketplace, the synagogue, the countryside, the fishermen, town to town and people's homes. He did not stay in one place and say, "come to me" or ask His disciples to just bring people to Him. Also note He always had a few or all of His disciples with Him wherever He went.

**8/ JESUS UNDERSTOOD THE IMPORTANCE OF FOLLOW UP AND TEACHING HIS DOWNLINES. HE TAUGHT MANY THINGS. PLEASE READ MATTHEW CHAPTER 5. THE SERMON ON THE MOUNT. MATTHEW CHAPTERS 6 AND CHAPTER 7 TO OBSERVE SOME OF HIS TEACHINGS. I DO ENCOURAGE ALL TO READ THE NEW TESTAMENT, THE GOSPELS MATTHEW, MARK, LUKE AND JOHN TO LEARN ALL THE THINGS JESUS TAUGHT.**

**Lesson:**

**You must teach your organization how to do the business if you want to be a great networker. Ask your uplines for help if you do not know how yet. It is irresponsibility to tell others you do not know how or what to teach your group after you have been in the business for a few years.**

Here are some basic topics that you should teach. Note I mentioned - **Basic topics.**

- a/ Why join networking and why they cannot fail.
- b/ New Distributor Orientation.
- c/ Prospecting and Invitation.
- d/ How to Sponsor.
- e/ Follow up.
- f/ Meeting after Meeting.
- g/ How to Retail.
- h/ Answering Objections.
- i/ Goal setting.
- j/ How to conduct a one to one opportunity meeting.

Write to me for more topics if you already know the above.

## **9/ JESUS WAS VERY CHARISMATIC AND KNEW HOW TO SPONSOR AND TEACH LARGE AUDIENCES AND THEY COME TO HIM.**

**Matthew 4:25** Large crowds from Galilee, the Decapolis, Jerusalem, Judea and the region across the Jordan followed him wherever He went.

**MATTHEW 14 13-14** When Jesus heard what had happened, he withdrew by boat privately to a solitary place. Hearing of this, the crowds followed him on foot from the towns. **14** When Jesus landed and saw a large crowd, he had compassion on them and healed their sick.

**MATTHEW 14: 17-21** “We have here only five loaves of bread and two fish,” they answered. **18** “Bring them here to me,” he said. **19** And he directed the people to sit down on the grass. Taking the five loaves and the two fish and looking up to heaven, he gave thanks and broke the loaves. Then he gave them to the disciples, and the disciples gave them to the people. **20** They all ate and were satisfied, and the disciples picked up twelve basketfuls of broken pieces that were left over. **21** The number of those who ate was about five thousand men, besides women and children.

**MATTHEW 15: 34-38 34** “How many loaves do you have?” Jesus asked. “Seven,” they replied, “and a few small fish.” **35** He told the crowd to sit down on the ground. **36** Then he took the seven loaves and the fish, and when he had given thanks, he broke them and gave them to the disciples, and they in turn to the people. **37** They all ate and were satisfied. Afterward the disciples picked up seven basketfuls of broken pieces that were left over. **38** The number of those who ate was four thousand men, besides women and children.

**Note: Jesus knew how to make His teaching interesting by telling stories and parables. If your trainings or meetings are dull and lack excitement, learn and improve them.**

**MATTHEW 13:34** Jesus spoke all these things to the crowd in parables; he did not say anything to them without using a parable.

**Lesson:**

**All High Pins and Group Leaders. Be so good that when people hear your name they come. The tickets for meeting and rallies you organize are always sold out. Keep on learning and**

improving your communication skill no matter how successful you are. This is a responsibility if you understand the importance of motivation in relation to the growth of your organization and the organization of your downlines.

**10/ JESUS KNEW THE IMPORTANCE OF DELEGATION. HE UNDERSTOOD HE COULDN'T BE THE ONLY ONE DOING ALL THE WORK. HE KNEW HIS DISCIPLES OR HIS MASTERMIND GROUP MUST GO OUT AND SPONSOR TOO. IT IS ALSO INTERESTING TO NOTE THAT HIS MASTERMIND GROUP IS WITH HIM MOST OF THE TIME AND HE PERSONALLY TAUGHT THEM MANY THINGS.**

**IT IS ALSO INTERESTING TO NOTE THAT BEFORE OUR LORD SENT HIS DISCIPLES OUT, HE TAUGHT AND GAVE THEM INSTRUCTIONS. I HAVE COPIED THIS WHOLE VERY LONG MATTHEW CHAPTER 10 TO DRIVE INTO YOUR HEAD THAT TEACHING AND GIVING CLEAR INSTRUCTIONS TO YOUR LEADERS BEFORE SENDING THEM OUT TO DO BATTLE IS VERY IMPORTANT. IT TAKES TIME AND PATIENCE. TEACHING A GOOD LEADER IS TEDIOUS WORK. YOU NEED NOT READ ALL THE VERSES, JUST THE IDEA THAT YOU MUST BE A RESPONSIBLE LEADER.**

### **Jesus Sends Out the Twelve**

**MATTHEW 10:1** Jesus called his twelve disciples to him and gave them authority to drive out impure spirits and to heal every disease and sickness.

**2** These are the names of the twelve apostles: first, Simon (who is called Peter) and his brother Andrew; James son of Zebedee, and his brother John; **3** Philip and Bartholomew; Thomas and Matthew the tax collector; James son of Alphaeus, and Thaddaeus; **4** Simon the Zealot and Judas Iscariot, who betrayed him.

**5** These twelve Jesus sent out with the following instructions: "Do not go among the Gentiles or enter any town of the Samaritans. **6** Go rather to the lost sheep of Israel. **7** As you go, proclaim this message: 'The kingdom of heaven has come near.' **8** Heal the sick, raise the dead, cleanse those who have leprosy, drive out demons. Freely you have received; freely give.



**9** “Do not get any gold or silver or copper to take with you in your belts **10** no bag for the journey or extra shirt or sandals or a staff, for the worker is worth his keep. **11** Whatever town or village you enter, search there for some worthy person and stay at their house until you leave. **12** As you enter the home, give it your greeting. **13** If the home is deserving, let your peace rest on it; if it is not, let your peace return to you. **14** If anyone will not welcome you or listen to your words, leave that home or town and shake the dust off your feet. **15** Truly I tell you, it will be more bearable for Sodom and Gomorrah on the day of judgment than for that town.

**16** “I am sending you out like sheep among wolves. Therefore be as shrewd as snakes and as innocent as doves. **17** Be on your guard; you will be handed over to the local councils and be flogged in the synagogues. **18** On my account you will be brought before governors and kings as witnesses to them and to the Gentiles. **19** But when they arrest you, do not worry about what to say or how to say it. At that time you will be given what to say, **20** for it will not be you speaking, but the Spirit of your Father speaking through you.

**21** “Brother will betray brother to death, and a father his child; children will rebel against their parents and have them put to death. **22** You will be hated by everyone because of me, but the one who stands firm to the end will be saved. **23** When you are persecuted in one place, flee to another. Truly I tell you, you will not finish going through the towns of Israel before the Son of Man comes.

**24** “The student is not above the teacher, nor a servant above his master.

**25** It is enough for students to be like their teachers, and servants like their masters. If the head of the house has been called Beelzebul, how much more the members of his household!

**26** “So do not be afraid of them, for there is nothing concealed that will not be disclosed, or hidden that will not be made known. **27** What I tell you in the dark, speak in the daylight; what is whispered in your ear, proclaim from the roofs. **28** Do not be afraid of those who kill the body but cannot kill the soul. Rather, be afraid of the One who can destroy both soul and body in hell. **29** Are not two sparrows sold for a penny? Yet not one of them will fall to the ground outside your Father’s care. **30** And even the very hairs of your head are all numbered. **31** So don’t be afraid; you are worth more than many sparrows.

**32** “Whoever acknowledges me before others, I will also acknowledge before my Father in heaven. **33** But whoever disowns me before others, I will disown before my Father in heaven.

**34** “Do not suppose that I have come to bring peace to the earth. I did not come to bring peace, but a sword. **35** For I have come to turn ‘a man against his father, a daughter against her mother, a daughter-in-law against her mother-in-law. **36** a man’s enemies will be the members of his own household.’

**37** “Anyone who loves their father or mother more than me is not worthy of me; anyone who loves their son or daughter more than me is not worthy of me. **38** Whoever does not take up their cross and follow me is not worthy of me. **39** Whoever finds their life will lose it, and whoever loses their life for my sake will find it.

**40** “Anyone who welcomes you welcomes me, and anyone who welcomes me welcomes the one who sent me. **41** Whoever welcomes a prophet as a prophet will receive a prophet’s reward, and whoever welcomes a righteous person as a righteous person will receive a righteous person’s reward. **42** And if anyone gives even a cup of cold water to one of these little ones who is my disciple, truly I tell you, that person will certainly not lose their reward.”

## **Lesson:**

**Your organization will only experience explosive growth when all your leaders know how to work like you and teach what you teach. Do you teach a system to your group that they can duplicate and teach? You can see from the next verse that Peter also had the ability to draw huge audience and was apparently very good too. Train and insist your leaders are all great speakers and trainers.**

## **Peter Addresses the Crowd**

**Acts 2 40-41** With many other words he warned them; and he pleaded with them, “Save yourselves from this corrupt generation.”

**41** Those who accepted his message were baptized, and about three thousand were added to their number that day.

**Do you have a mastermind group or are you a member of your upline’s mastermind group? If you have one, are they working closely with you and go wherever you go or are you all working separately like an army with no general?**

**Matthew 11:1** After Jesus had finished instructing his twelve disciples, he went on from there to teach and preach in the towns of Galilee.

**Lesson:**

**Also note that after asking His disciples to go out and work, Our Lord continues to work Himself.**

**You must continue working your network business when your downlines are doing theirs. Many leaders make a catastrophic mistake of just watching their downlines work and they go into the comfort zone.**

## **11/ JESUS WAS A PROBLEM SOLVER.**

**JOHN 8:3-7** **3** The teachers of the law and the Pharisees brought in a woman caught in adultery. They made her stand before the group **4** and said to Jesus, “Teacher, this woman was caught in the act of adultery. **5** In the Law Moses commanded us to stone such women. Now what do you say?” **6** They were using this question as a trap, in order to have a basis for accusing him. But Jesus bent down and started to write on the ground with his finger. **7** When they kept on questioning him, he straightened up and said to them, “Let any one of you who is without sin be the first to throw a stone at her.”

**Lesson:**

**A great networker must be an expert in solving the problems of the mind.**

Lawyers solve legal problems.

Doctors solve medical problems.

Mechanics solve car problems.

Networkers solve mind problems.

Solve the problems of your own mind first before you solve the mind problem of others.

## **12/ JESUS WAS AN EXPERT IN ANSWERING OBJECTIONS.**

**LUKE 20:2-8** **2** “Tell us by what authority you are doing these things,” they said. “Who gave you this authority?” **3** He replied, “I will also ask you a question. Tell me: **4** John’s baptism—was it from heaven, or of human origin?” **5** They discussed it among themselves and said, “If we say, ‘From heaven,’ he will ask, “Why didn’t you believe him?” **6** But if we say, ‘Of human

origin,' all the people will stone us, because they are persuaded that John was a prophet." **7** So they answered, "We don't know where it was from." **8** Jesus said, "Neither will I tell you by what authority I am doing these things."

**LUKE 20:22-25** **22** Is it right for us to pay taxes to Caesar or not?" **23** He saw through their duplicity and said to them, **24** "Show me a denarius. Whose image and inscription are on it?" "Caesar's," they replied. **25** He said to them, "Then give back to Caesar what is Caesar's, and to God what is God's."

### **Lesson:**

**In network marketing, expect questions and even objections. Be prepared and practice how to answer them.**

The good news is there are not too many of them. Here are some. Learn from your uplines on how to answer them.

- i/ Is it a pyramid scheme?
- ii/ Market saturation.
- iii/ Do I have to sell?
- iv/ I have no interest
- v/ I have no time.
- vi/ I am not a good speaker.
- vii/ I have no friends.
- viii/ Products are too expensive.
- ix/ MLM only enriches the people who join at the ground floor.

## **13/ JESUS UNDERSTOOD THE LAW OF PLANTING SEEDS.**

### **A/ PAY THE PRICE:**

**LUKE 6:38** If you give, you will receive. Your gift will return to you in full measure, pressed down, shaken together to make room for more, and running over. Whatever measure you use in giving -- large or small -- it will be used to measure what is given back to you."

**2 CORINTHIANS 9:6** Remember this: Whoever sows sparingly will also reap sparingly, and whoever sows generously will also reap generously.

### **Lesson:**

**Work hard. The most common sickness of networkers is spending too much time THINKING and not enough time**

**DOING. Do more and give more than other people and you will be bigger than other people.**

**Work the business with a full time attitude even if you do the business part time and not vice versa.**

Farmer “A” and “B” each have 5 acres of very good land. Farmer “A” choose to plant all the 5 acres but Farmer “B” decide to only plant 1 acre. Is it not only common sense that Farmer “A” will have a bigger harvest?

If you think you can become big in a real network company by sheer luck, think again.

I would also like to add that sometimes you do not reap what you sow (Eg. Drought, flooding) but I guarantee that you will not reap if you do not sow.

**MARK 3:20-21** Then Jesus entered a house, and again a crowd gathered, so that he and his disciples were not even able to eat. **21** When his family heard about this, they went to take charge of him, for they said, “He is out of his mind.

**MARK 6:31-34** Then, because so many people were coming and going that they did not even have a chance to eat, he said to them, “Come with me by yourselves to a quiet place and get some rest.” **32** So they went away by themselves in a boat to a solitary place. **33** But many who saw them leaving recognized them and ran on foot from all the towns and got there ahead of them. **34** When Jesus landed and saw a large crowd, he had compassion on them, because they were like sheep without a shepherd. So he began teaching them many things.

**Lesson:**

**Observe that Our Lord worked so hard that at times He did not even have time to rest or eat. When the day comes when people need you and when you no chance to eat or get some rest, I want to remind you it happened to Our Lord too. Enjoy your success and praise God for giving you the ability to mentor others instead of complaining and connecting it to pain.**

**It is a fact that our business is full of people who desire success but not that much. Even though they are in the business full-time, they spend more time playing computer games, Angry Bird, Farmville, Facebook than in their MLM business. If they were employees, they would have been fired long ago.**

**If you think I am talking about you, here is a verse to remind you about laziness.**

**The Punishment for laziness.**

### **The Parable of the Bags of Gold**

**MATTHEW 25 14-30** **14** “Again, it will be like a man going on a journey, who called his servants and entrusted his wealth to them. **15** To one he gave five bags of gold, to another two bags, and to another one bag, each according to his ability. Then he went on his journey. **16** The man who had received five bags of gold went at once and put his money to work and gained five bags more. **17** So also, the one with two bags of gold gained two more. **18** But the man who had received one bag went off, dug a hole in the ground and hid his master’s money.

**19** “After a long time the master of those servants returned and settled accounts with them. **20** The man who had received five bags of gold brought the other five. ‘Master,’ he said, ‘you entrusted me with five bags of gold. See, I have gained five more.’ **21** “His master replied, ‘Well done, good and faithful servant! You have been faithful with a few things; I will put you in charge of many things. Come and share your master’s happiness!’ **22** “The man with two bags of gold also came. ‘Master,’ he said, ‘you entrusted me with two bags of gold; see, I have gained two more.’ **23** “His master replied, ‘Well done, good and faithful servant! You have been faithful with a few things; I will put you in charge of many things. Come and share your master’s happiness!’ **24** “Then the man who had received one bag of gold came. ‘Master,’ he said, ‘I knew that you are a hard man, harvesting where you have not sown and gathering where you have not scattered seed. **25** So I was afraid and went out and hid your gold in the ground. See, here is what belongs to you.’ **26** “His master replied, “You wicked, lazy servant! So you knew that I harvest where I have not sown and gather where I have not scattered seed? **27** Well then, you should have put my money on deposit with the bankers, so that when I returned I would have received it back with interest. **28** “So take the bag of gold from him and give it to the one who has ten bags. **29** For whoever has will be given more, and they will have an abundance. Whoever does not

have, even what they have will be taken from them. **30** And throw that worthless servant outside, into the darkness, where there will be weeping and gnashing of teeth."

## **Lesson:**

**People who are lazy will have everything taken away from them; happiness, self-esteem, respect etc. Their landlords are after them and sometimes the banks even take away their cars and home. Observe those who have more are given more. Please decide.**

## **B/ PLANT LOVE.**

**MATTHEW 5:44** 44 "But I say to you, love your enemies, bless those who curse you, do good to those who hate you, and pray for those who spitefully use you and persecute you,

**JOHN 13:34-35** 34 "A new command I give you: Love one another. As I have loved you, so you must love one another.

35 By this all men will know that you are my disciples, if you love one another."

**LUKE 6:27,33,35,37** 27 "But I say to you who hear: Love your enemies, do good to those who hate you, 33 "And if you do good to those who do good to you, what credit is that to you? For even sinners do the same. 35 "But love your enemies, do good, and lend, hoping for nothing in return; and your reward will be great, and you will be sons of the Most High. For He is kind to the unthankful and evil. 37 "Judge not, and you shall not be judged. Condemn not, and you shall not be condemned.

**MARK 11:25-26** 25 "And whenever you stand praying, if you have anything against anyone, forgive him, that your Father in heaven may also forgive you your trespasses. 26 "But if you do not forgive, neither will your Father in heaven forgive your trespasses."

**MATTHEW 18:21-22** 21 Then Peter came to Him and said, "Lord, how often shall my brother sin against me, and I forgive him? Up to seven times?" 22 Jesus said to him, "I do not say to you, up to seven times, but up to seventy times seven.

## **Lesson:**

**MLM is a people's business. One of the most important seed you must plant is "LOVE" especially one day when you know MLM is more than just money. I guarantee you one thing. You are going to get all kinds of people in your organization. Not all of them are going to be cute, fun and loveable. You may even find some who are hard to get along with, rude, cocky, dishonest, untrustworthy, disloyal, and ungrateful and the list goes on. Expect to have some bad downlines who may hurt you or downlines who do not see eye to eye with you. Do not get all upset and spiteful and waste your time on hate. If you can reach the level of love as instructed by our Lord, you will be colossal!**

**Here is a story you may enjoy.**

### **Story: Wealth, Success and Love.**

A woman came out of her house and saw 3 old men with long white beards sitting in her front yard. She did not recognize them. She said 'I don't think I know you, but you must be hungry. Please come in and have something to eat.'

'Is the man of the house home?', they asked.

'No', she replied. 'He's out.'

'Then we cannot come in', they replied.

In the evening when her husband came home, she told him what had happened.

'Go tell them I am home and invite them in!'

The woman went out and invited the men in.

'We do not go into a House together,' they replied.

'Why is that?' she asked.

One of the old men explained: 'His name is Wealth,' he said pointing to one of his friends, and said pointing to another one, 'He is Success, and I am Love.' Then he added, 'Now go in and discuss



with your husband which one of us you want in your home.'

The woman went in and told her husband what was said. Her husband was overjoyed. 'How nice!!' he said. 'Since that is the case, let us invite Wealth. Let him come and fill our home with wealth!'

His wife disagreed. 'My dear, why don't we invite Success?'

Their daughter-in-law was listening from the other corner of the house. She jumped in with her own suggestion: 'Would it not be better to invite Love? Our home will then be filled with love!'

'Let us heed our daughter-in-law's advice,' said the husband to his wife. 'Go out and invite Love to be our guest.'

The woman went out and asked the 3 old men, 'Which one of you is Love? Please come in and be our guest.'

Love got up and started walking toward the house. The other 2 also got up and followed him. Surprised, the lady asked Wealth and Success: 'I only invited Love, Why are you coming in?'

The old men replied together: 'If you had invited Wealth or Success, the other two of us would've stayed out, but since you invited Love, wherever He goes, we go with him. Wherever there is Love, there is also Wealth and Success!!!!!!'

**C/ Here are some warnings if you plant bad seeds or teach bad things. MLM is a monkey see monkey do business.**

**GALATIANS 6:7 7 Do not be deceived: God cannot be mocked. A man reaps what he sows.**

If you plant honesty, you will reap trust.

If you plant goodness, you will reap friends.

If you plant humility, you will reap greatness.

If you plant perseverance, you will reap victory.

If you plant consideration, you will reap harmony.

If you plant hard work, you will reap success.

If you plant forgiveness, you will reap intimacy.

If you plant patience, you will reap inner strength.

If you plant faith, you will reap miracles.

But if you plant dishonesty, you will reap distrust.

If you plant selfishness, you will reap loneliness.

If you plant pride, you will reap destruction.  
If you plant envy, you will reap trouble.  
If you plant laziness, you will reap stagnation.  
If you plant bitterness, you will reap isolation.  
If you plant greed, you will reap loss.  
If you plant gossip, you will reap enemies.  
If you plant worries, you will reap wrinkles.  
If you plant sin, you will reap guilt.

**MATTHEW 12:34-37** 34 "Brood of vipers! How can you, being evil, speak good things? For out of the abundance of the heart the mouth speaks. 35 "A good man out of the good treasure of his heart brings forth good things, and an evil man out of the evil treasure brings forth evil things. 36 "But I say to you that for every idle word men may speak, they will give account of it in the day of judgment. 37 "For by your words you will be justified, and by your words you will be condemned."

**JAMES 1:19-21** 19 My dear brothers and sisters, take note of this: Everyone should be quick to listen, slow to speak and slow to become angry, 20 because human anger does not produce the righteousness that God desires. 21 Therefore, get rid of all moral filth and the evil that is so prevalent and humbly accept the word planted in you, which can save you.

### **Lesson:**

**Be a force for good and watch your tongue and things that come out of your heart. It is a smart decision if you want to be a great networker.**

Sow hate, dishonesty, unreliability, disloyalty, disunity, suspicion, tardiness, bad learning attitude, fear, untrustworthiness, laziness, unprofessionalism, negativity, inconsideration, inconsistency, disorganization and guess what you will reap?

Check your action and your language - the things you say and do. Anger does not produce good fruit.

**James 1:20** "because human anger does not produce the righteousness that God desires."

## **D/ Know your seed will fall on different types of soil.**

**LUKE 8:5-8** **5** “A farmer went out to sow his seed. As he was scattering the seed, some fell along the path; it was trampled on, and the birds ate it up. **6** Some fell on rocky ground, and when it came up, the plants withered because they had no moisture. **7** Other seed fell among thorns, which grew up with it and choked the plants. **8** Still other seed fell on good soil. It came up and yielded a crop, a hundred times more than was sown.”

**LUKE 8:11-15** **11** “This is the meaning of the parable: The seed is the word of God. **12** Those along the path are the ones who hear, and then the devil comes and takes away the word from their hearts, so that they may not believe and be saved. **13** Those on the rocky ground are the ones who receive the word with joy when they hear it, but they have no root. They believe for a while, but in the time of testing they fall away. **14** The seed that fell among thorns stands for those who hear, but as they go on their way they are choked by life’s worries, riches and pleasures, and they do not mature. **15** But the seed on good soil stands for those with a noble and good heart, who hears the word, retain it, and by persevering produce a crop.

### **Lesson:**

**Face the fact that not everyone is going to sign up or sign up and do well and never give up. The seeds that will grow will grow. Those that will die will die.**

a/ Seeds that fall on the Path: These are the people who let others steal their dreams. They have low esteem of themselves and do not believe they can ever be their own bosses. Their ears are closed to business opportunities.

b/ Seeds that fall on the rocky grounds. These are people who are excited and signed up but give up just as quickly. It is okay because I can guarantee you, MLM is not the only thing they have given up and it will not be the last either. (But if they give up because of irresponsible uplines, this is sad. New distributors are like newborn babies and have to be looked after 24/7)

c/ Seeds that fall among the thorns. These are people who are in pyramid schemes who live among the schemers. They are from very bad environment where they are taught to be lazy people, taught to believe they can make money without having to pay the

price and taught to who think they can cheat and steal from others. Their environment will choke them to death.

d/ Some of your seeds will fall on good soil and you will reap a great harvest.

**LUKE 5:4-6** **4** When he had finished speaking, he said to Simon, "Put out into deep water, and let down the nets for a catch." **5** Simon answered, "Master, we've worked hard all night and haven't caught anything. But because you say so, I will let down the nets." **6** When they had done so, they caught such a large number of fish that their nets began to break.

**Do not be discouraged when your seeds fall on the path or rocky grounds or among the thorns. Even though Simon caught nothing the whole day, Our Lord asked him to let down his nets and he obeyed and was richly rewarded. Keep on sponsoring. Do not give up. I guarantee you will find your Leaders but should you decide to give up just because others give up, you have lost the battle. This is sad because this is a battle many of you cannot afford to lose. Other than MLM, what other business options do you have?**

**14/ JESUS KNEW IT IS IMPORTANT TO REMAIN HUMBLE AND BE A SERVANT OF ALL.**

**MATTHEW 23:11-12** **12** The greatest among you will be your servant. **12** For those who exalt themselves will be humbled, and those who humble themselves will be exalted.

**MARK 9:35** Sitting down, Jesus called the Twelve and said, "Anyone who wants to be first must be the very last, and the servant of all."

**JOHN 13:12-17** **13** When he had finished washing their feet, he put on his clothes and returned to his place. "Do you understand what I have done for you?" he asked them. **13** "You call me 'Teacher' and 'Lord,' and rightly so, for that is what I am. **14** Now that I, your Lord and Teacher, have washed your feet, you also should wash one another's feet. **15** I have set you an example that you should do as I have done for you. **16** Very truly I tell you, no servant is greater than his master, nor is a messenger greater than the one who sent him. **17** Now that you know these things, you will be blessed if you do them.

**Lesson:**

**Do not lose your head when you are successful.**

**15/ JESUS KNEW IT IS IMPORTANCE OF ACTION AND INSTRUCTED HIS DISCIPLES TO GO OUT AND SPONSOR AND TEACH HIS WORK.**

**Matthew 28:18-20** 18 Then Jesus came to them and said, "All authority in heaven and on earth has been given to Me. 19 Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, 20 and teaching them to obey everything I have commanded you. And surely I am with you always, to the very end of the age."

**Lesson:**

**You want an organization of thousands? Get to work and do what you have been taught and make sure your downlines do the same. See you in "The Winner's Circle" Do not be outside looking in. Yes you can and God Bless.**

**THANK YOU LORD FOR YOUR TEACHING AND WISDOM.  
AMEN AND AMEN.**

**Eddy Chai.  
Founder and CEO.  
Diamond Lifestyle Corporation.**

**Website:**<http://www.eddychai.com>

**Website Chinese:** <http://www.dlcorp.com>

**Website English:** <http://www.diamondlifestylecorporation.com>

**Twitter:** <http://twitter.com/eddychai>

**Email:** [eddy@dlcorp.com](mailto:eddy@dlcorp.com)

**Facebook:** Edward Chai